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JULIA CAJAL-GROSSI

ACADEMIC POSITIONS

- 2016 - **Graduate Institute of International and Development Studies (IHEID)**
Assistant Professor in Economics, Tenure Track
(Maternity break: Spring 2020)
- 2015 - 2016 **Robert Solow Fellowship, Cournot Centre**
Postdoctoral Fellow

VISITING POSITIONS

- 01/2021 - 06/2022 **Harvard Kennedy School, Harvard University**
Visiting Assistant Professor (EPoD Fellowship - Non-resident between 03/2022 and 06/2022)
- 03/2018 **Cowles Foundation, Yale Univeristy**
Visiting Fellow (Trade)

EDUCATION

- 2009 - 2015 **University of Warwick**, Department of Economics (U.K.)
Ph.D. in Economics; Fields: Development, Trade, Industrial Organization
- 2014 - 2015 **Penn State University**, Department of Economics (U.S.)
Visiting Doctoral Student
- 2008 - 2009 **University of Warwick**, Department of Economics (U.K.)
MSc. in Economics - *Distinction*
- 2008 - 2008 **Universidad Torcuato Di Tella**, Department of Economics (Argentina)
Postgraduate Diploma in Mathematical Economics - *GPA: A⁻*

PUBLISHED AND FORTHCOMING PAPERS

- "Buyers' Sourcing Strategies and Suppliers' Markups in Bangladeshi Garments"
(with R. Macchiavello and G. Noguera)
Quarterly Journal of Economics, forthcoming 2023.
- "Global Value Chains in Developing Countries: A Relational Perspective from Coffee and Garments"
(with L. Boudreau and R. Macchiavello)
Journal of Economic Perspectives, 37 (3): 59-86. 2023.
- "Supply Chain Disruptions and Sourcing Strategies"
(with D. Del Prete and R. Macchiavello)
International Journal of Industrial Organization, forthcoming 2023.

WORKING PAPERS

"Searching for Trade Partners in Developing Countries"
August 2023.

"Workers in Space: Evidence from Urban Bangladesh"
(with G. Kreindler)
AEARCTR-0009171, September 2023.

SELECTED WORK IN PROGRESS

"Limits to Upgrading for Small Firms in Uganda"
(with J. Morduch, L. Vandewalle and C. Woodruff)

"Global Sourcing Strategies"
(with D. Del Prete and R. Macchiavello)

"International Buyers, Suppliers' Performance and Workers' Outcomes in the Garment Sector in Bangladesh"
(with L. Boudreau, R. Heath and R. Macchiavello)

RESEARCH GRANTS

(Grants below 30,000 USD not listed)

2023 - 2024 IGC Research Grant 'Unpacking quality constraints in the Ugandan carpentry sector'
with L. Vandewalle, C. Woodruff

2022 - 2023 IGC - TEPP Research Grant 'Export Shocks and Labor Markets'
with G. Kreindler

2022 - 2023 IGC - TEPP Research Grant 'International Sourcing'
with L. Boudreau and R. Macchiavello

2018 - 2023 Research Grant MasterCard CIG, Argidius and Gates Foundation
with J. Morduch, T. Ogden, L. Vandewalle, C. Woodruff

SEMINARS, CONFERENCES AND OTHER TALKS

University of Cambridge, Dept. of Economics, Cambridge, U.K., May 2024 (scheduled)

Dartmouth College – Tuck, International Economics Seminar, Hanover, U.S., April 2024 (scheduled)

Aalto University, Helsinki GSE, Development and Trade Seminar, Helsinki, Finland, March 2024 (scheduled)

University of Oxford, Dept. of Economics, Applied Micro Seminar, Oxford, U.K., March 2024 (scheduled)

Int. Economics Association World Congress 2023, Medellín, Colombia, December 2023 (scheduled)

CERGE-EI, Department of Economics Seminar, Prague, Czech Republic, October 2023 (scheduled)

University of Nottingham, Globalisation and Economic Policy, Nottingham, U.K., October 2023 (scheduled)

Trade, Firms and Economic Development Workshop, Frankfurt, Germany, September 2023

Festival Internazionale dell'Economia (Invited Intervention, with R. Macchiavello), Torino, Italy, June 2023

University of Copenhagen, Development Economics Research Seminar, Copenhagen, Denmark, March 2023
 Bocconi University, Department of Economics Seminar Series (DLPE), Milan, Italy, March 2023

London School of Economics, International Seminar, London, United Kingdom, November 2022
 EUI Firms, Labor Markets and Development Workshop (Invited Discussion), Florence, Italy, July 2022
 12th Annual Conference of the Trade, Integration, and Growth Network, IADB (Invited Discussion), May 2022
 Aix-Marseille School of Economics, Dev. and Int. Economics Seminar, Aix-en-Provence, France, April 2022
 Harvard Kennedy School EPoD Lab Workshop (internal), Boston, U.S., February 2022

Harvard/MIT Trade Faculty Lunch (internal), November 2021 (held online)
 University of Milan, Department of Economics Global Challenges Seminar, November 2021 (held online)
 University of Groningen, Department of Economics Research Seminar, September 2021 (held online)
 University of Passau, Economics Research Seminar, July 2021 (held online)
 CEPR's Firm-to-Firm Trade and International Production Networks Workshop, June 2021 (held online)

Aarhus University, Department of Economics, Aarhus, Denmark November 2019
 Workshop on International Economic Networks (WIEN), Vienna, Austria, June 2019
 LMU - Munich, International Economics Seminar, Munich, Germany, June 2019
 IGC/Ortygia/McGill Workshop on Firms, Markets and Development, Siracusa, Italy, June 2019
 University of Mannheim, Department of Economics Seminar, Mannheim, Germany, May 2019
 University of Bayreuth, International Economics Seminar, Bayreuth, Germany, May 2019
 Science Po, Department Seminar Series, Paris, France, April 2019
 FREIT-EITI, Empirical Investigations in Trade and Investment, Sapporo, Japan, March 2019
 AEA-ASSA, Session on Markups and Firm Performance (Chair), Atlanta, United States, January 2019

University of Düsseldorf, Düsseldorf Institute for Competition (DICE), Düsseldorf, Germany, November 2018
 University of Namur, Department of Economics, Namur, Belgium, November 2018
 University of Nottingham, Globalisation and Economic Policy Seminar Series, Nottingham, U.K., October 2018
 University of Oslo, Department of Economics, Oslo, Norway, September 2018
 Kellogg-Northwestern Conference on Markets in Emerging Economies, Chicago, U.S., June 2018
 McGill Workshop on Private Enterprise Development (EPED), Montreal, Canada, June 2018
 University of Geneva, GSEM Economics Seminar, Geneva, Switzerland, May 2018

REFEREEING

Journal of Political Economic, American Economic Review, Quarterly Journal of Economics, American Economic Journal: Applied, Canadian Journal of Economics, World Bank Economic Review (Excellence in Refereeing Award 2021), Oxford Economic Papers, Economic Development and Cultural Change.

ORGANIZATION OF SEMINARS, CONFERENCES AND WORKSHOPS

Co-Organizer (June 2024): Urban Economic Association Summer School, Geneva, Switzerland (upcoming)
 Co-Organizer (December 2023): EUI-IHEID Workshop in Trade and Development, Florence, Italy (upcoming)
 Co-Organizer (Sept. 2016-to date): Geneva Trade and Development Workshop (GTDW), Geneva, Switzerland

Organizer (Sept. 2018-to date): Department Seminar Series, IHEID, Geneva, Switzerland

Chair (January 2019): AEA-ASSA, Session on Markups and Firm Performance, Atlanta, United States

SCHOLARSHIPS AND AWARDS

Postgraduate Research Fellowship, University of Warwick, 2009-2013

Chevening Scholar, British Council, Foreign and Commonwealth Office UK, 2008-2009

UNGS – Banco Santander Price to highest ungergraduate GPA, 2007

Scholarship with Research Assistance (Beca de Asistencia de Investigacion), UNGS, 2002-2007

Fundacion 1784, BBVA (Banco Frances), Young Talents Award (Essay on Investment), 2001

TEACHING

Topics in Development and International Trade (IHEID) - Doctoral Level, Spring: 2017, 2018, 2019, 2023;

Trade and Development (IHEID) - Master Level, Fall: 2016, 2017, 2018, 2019, 2022;

Econometrics I (IHEID) - Master Level, Fall: 2016, 2017, 2019, 2020, 2022;

How to Measure Policy Impact (IHEID) - Executive Teaching, November: 2018, 2019.

DOCTORAL SUPERVISION

Main Advisor:

Giulia Sabbadini (2022), Felipe Bahamondes Moya (expected 2024), Sang Hyun Park (expected 2024), Carolina Lemos (expected 2025), Hossein Tohidimehr* (expected 2024), Christian Winkler* (expected 2025).

* Co-supervised.

Second Reader / Internal Examiner:

Rohit Ticku (2018), Woori Lee (2019), Remi Vine (2021), Mhamed Ben Salah (2023), Gianmarco Cariola (2023), Siddhant Marur (expected 2023), Anmol Kaur (expected 2024), Carlotta Nani (expected 2024), Paula Gonzalez Martinez (expected 2024), Karolina Wilczynska (expected 2026).

PERSONAL

Citizenship: Italy and Argentina.

Married, one child.

Languages: Spanish (native), English (fluent), French (basic)